



3-07-1, Mail Processing
 Contract: 2/21/07 - 2/20/11.
 #6 of 10,
 per 24, 2010.

Item or Model Number	Category	Description	UOM	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Maintenance	36 Month Lease Price (price per month inc. monthly maintenance)	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price (price per month inc. monthly maintenance)	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price (price per month inc. monthly maintenance)	60 Month Lease Cost - Interest Rate Charged For Lease	36, 48, & 60 Month Lease - Disclosed Cost of Monthly Maintenance	36, 48, & 60 Month Lease - Residual Value of Equipment at End of Lease Term	36, 48, & 60 Month Lease Cost - Useful Life of Equipment
Hasler TRAK Inbound Tracking System																
TRAK-LOG	Tracking System	Entry level log book replacement solution. Allows customers to replace their hand written receiving log book with a desktop software application that allows validating and receiving of packages along with lookup of those packages. Includes a wired, hand-held receiving scanner	each	\$3,145	25%	\$2,359	\$0	\$71	5,7084%	\$55	5,7050%	\$45				
TRAK-UP-L-PRO	Tracking System	Upgrade Log Book system to a Professional solution	each	\$4,714	25%	\$3,536	\$0	\$107	5,7084%	\$83	5,7050%	\$68				
TRAK-UP-L-ENT	Tracking System	Upgrade Log Book system to a Enterprise solution	each	\$6,980	25%	\$5,235	\$0	\$159	5,7084%	\$122	5,7050%	\$100				
TRAK-VISITOR	Tracking System	Standalone solution for tracking visitors at a facility. Visitors are logged, drivers licenses can be scanned, pictures can be taken, badges are printed.	each	\$3,145	25%	\$2,359	\$0	\$71	5,7084%	\$55	5,7050%	\$45				
TRAK-PRO	Tracking System	Professional provides the base software to create a fully functional tracking solution geared toward smaller to mid-size deployments.	each	\$7,950	25%	\$5,963	\$0	\$181	5,7084%	\$139	5,7050%	\$114				
TRAK-UP-P-ENT	Tracking System	Upgrade Professional solution to an Enterprise solution	each	\$5,160	25%	\$3,870	\$0	\$117	5,7084%	\$90	5,7050%	\$74				
TRAK-ENTERPRISE	Tracking System	Enterprise is geared towards mid-size to large deployments with the capability for expansion and growth as the organization's needs evolve.	each	\$12,250	25%	\$9,188	\$0	\$278	5,7084%	\$215	5,7050%	\$176				
TRAK-VISITOR	Tracking System	Visitor Tracking App - same as described above. Can be added to Professional or Enterprise.	each	\$2,250	25%	\$1,688	\$0	\$51	5,7084%	\$39	5,7050%	\$32				
TRAK-ASSET	Tracking System	Asset Tracking App -	each	\$2,250	25%	\$1,688	\$0	\$51	5,7084%	\$39	5,7050%	\$32				
TRAK-PORTABLE	Tracking System	Accepting / assigning packages directly on Portable Delivery Device	each	\$1,850	25%	\$1,388	\$0	\$42	5,7084%	\$32	5,7050%	\$27				
TRAK-WEB	Tracking System	Allows searching for packages, tracking, alerts including email and general queries through customers Intranet. Web Server NOT included	each	\$1,850	25%	\$1,388	\$0	\$42	5,7084%	\$32	5,7050%	\$27				
TRAK-LABELS	Tracking System	Allows users to create their own labels.	each	\$1,850	25%	\$1,388	\$0	\$42	5,7084%	\$32	5,7050%	\$27				
TRAK-ODBC	Tracking System	ODBC Link allows the transaction oriented interchange of data between different platforms. i.e. when you scan or enter in a P.O. number the link automatically sends that data to purchasing system	each	\$2,250	25%	\$1,688	\$0	\$51	5,7084%	\$39	5,7050%	\$32				
TRAK-IMPORT	Tracking System	Background Import - File oriented data interchange. Allows the administrator to schedule an import of the company database (i.e. every night go to the U drive, import the file titled employee locations from H.R. folder)	each	\$1,850	25%	\$1,388	\$0	\$42	5,7084%	\$32	5,7050%	\$27				
TRAK-P-CLT	Tracking System	Add-on Client license for Professional level server software - single client	each	\$755	25%	\$566	\$0	\$17	5,7084%	\$13	5,7050%	\$11				
TRAK-E-CLT	Tracking System	Add-on Client license for Enterprise level server software - single client	each	\$1,055	25%	\$791	\$0	\$24	5,7084%	\$18	5,7050%	\$15				
TRAK-PLM-CLT	Tracking System	License used to activate a portable scanners that use the Palm Operating System. Portable scanners are assigned to a specific PC and have to be docked to download/upload data.	each	\$955	25%	\$716	\$0	\$22	5,7084%	\$17	5,7050%	\$14				
TRAK-WM-CLT	Tracking System	PocketTrak license used to activate a Pocket PC that uses the Windows Mobile Operating System. Pocket PCs interact directly with the Base Server software, don't require a connection to a Workstation and can use a docking station, the WIFI network or a Cellular network to download/upload data.	each	\$1,055	25%	\$791	\$0	\$24	5,7084%	\$18	5,7050%	\$15				
TRAK-SS-SP	Tracking System	Specialty Packages Annual software support fee - Provides: Tech Support, bug fixes, version upgrades, updated features/functions	each	\$150	25%	\$113	\$0	\$3	5,7084%	\$3	5,7050%	\$2				
TRAK-SS-PRO	Tracking System	Professional Annual software support fee - Provides: Tech Support, bug fixes, version upgrades, updated features/functions	each	\$398	25%	\$299	\$0	\$9	5,7084%	\$7	5,7050%	\$6				
TRAK-SS-ENT	Tracking System	Enterprise Annual software support fee - Provides: Tech Support, bug fixes, version upgrades, updated features/functions	each	\$595	25%	\$446	\$0	\$14	5,7084%	\$10	5,7050%	\$9				
TRAK-IN-TR	Tracking System	1 Unit of install and training	each	\$1,145	25%	\$859	\$0	\$26	5,7084%	\$20	5,7050%	\$16				
APP-PCT-62010	Tracking System	This PC can be used for all shipping and tracking products in most configurations. It can be used to run the applications or as a Workstation. See "Restrictions" for exceptions.	each	\$1,578	25%	\$1,184	\$189	\$55	5,7084%	\$47	5,7050%	\$42				
TRAK-MONITOR	Tracking System	Monitor - 19" Flat Panel Color	each	\$325	25%	\$244	\$39	\$11	5,7084%	\$10	5,7050%	\$9				
TRAK-BCS-C	Tracking System	Barcode scanner used to scan barcodes on packages when receiving. Driven by software on PC. Corded version model HHP IT 3800G.	each	\$676	25%	\$507	\$81	\$23	5,7084%	\$20	5,7050%	\$18				
TRAK-BCS-W	Tracking System	Barcode scanner used to scan barcodes on packages when receiving. Driven by software on PC. Wireless version - model Powerscan M8300.	each	\$1,526	25%	\$1,145	\$183	\$53	5,7084%	\$45	5,7050%	\$40				
TRAK-DS-XP20K	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with monochrome screen and Palm operating system. Includes base for charging and data transfer, cables. Must purchase one Portable Scanner User License to activate.	each	\$2,026	25%	\$1,519	\$243	\$70	5,7084%	\$60	5,7050%	\$53				
TRAK-DS-XP30K	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with color screen and Palm operating system. Includes base for charging and data transfer, cables. Must purchase one Portable Scanner User License to activate.	each	\$2,345	25%	\$1,759	\$281	\$81	5,7084%	\$69	5,7050%	\$62				
TRAK-DS-XP20	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with monochrome screen and Palm operating system. Does NOT include a base or cables. Must purchase one Portable Scanner User License to activate.	each	\$1,389	25%	\$1,042	\$167	\$48	5,7084%	\$41	5,7050%	\$37				
TRAK-DS-XP30	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with color screen and Palm operating system. Does NOT include a base or cables. Must purchase one Portable Scanner User License to activate.	each	\$1,760	25%	\$1,320	\$211	\$61	5,7084%	\$52	5,7050%	\$46				
TRAK-WS-XM66	Tracking System	WiFi enabled Pocket PC allows "real time" data updates between the device and the database over the WiFi network. Supports delivery routes and signature capture. Model is a Janam XM66 running on Windows Mobile version 6 operating system. Includes charging/docking stand, battery and cables. Must purchase one Wireless Pocket PC User License (Pocket Track) to activate.	each	\$2,464	25%	\$1,848	\$296	\$86	5,7084%	\$73	5,7050%	\$65				

TRAK-WS-MC70	Tracking System	Cellular enabled Pocket PC allows "real time" data updates between the device and the database over the AT&T cellular network. Supports delivery routes and signature capture. Model is a Motorola MC70 running on Windows Mobile operating system. Includes charging/docking stand, battery and cables. Must purchase one Wireless Pocket PC User License (Pocket Track) to activate. Customer must also maintain a cellular agreement with AT&T.	each	\$3,969	25%	\$2,977	\$476	\$138	5.7084%	\$117	5.7050%	\$105								
TRAK-CRADLE	Tracking System	4 Slot Cradle and Charging Station - used to upload and download up to 4 PDA simultaneously, kit includes cables stand and accessories. Supports XP20 and XP30 models only.	each	\$1,102	25%	\$826	\$132	\$38	5.7084%	\$33	5.7050%	\$29								
TRAK-HOLSTER	Tracking System	Holster with Clip for STXP20/STXP30 Portable Delivery Devices	each	\$64	25%	\$48	\$8	\$2	5.7084%	\$2	5.7050%	\$2								
TRAK-SCAN-RDR	Tracking System	Magnetic Strip Reader attachment for XP20 (TRAK-DS-XP20) and XP30 (TRAK-DS-XP30) Delivery Scanners	each	\$380	25%	\$285	\$46	\$13	5.7084%	\$11	5.7050%	\$10								
TRAK-STYLUS	Tracking System	Spare Stylus - 5 Pack for use with XP20/XP30	each	\$42	25%	\$31	\$5	\$1	5.7084%	\$1	5.7050%	\$1								
TRAK-BAT	Tracking System	Extended Life Battery Option - long life battery for XP20/XP30	each	\$189	25%	\$142	\$23	\$7	5.7084%	\$6	5.7050%	\$5								
TRAK-SIG-PAD	Tracking System	Signature Pad with Magnetic Strip reader for NeoTrak workstation - includes Signature Pad software	each	\$1,458	25%	\$1,094	\$175	\$51	5.7084%	\$43	5.7050%	\$38								
TRAK-LICENSE	Tracking System	Drivers License Scanner (Hardware device only - Requires previously purchased Visitor Tracking Module (NTSW-VTS))	each	\$960	25%	\$720	\$115	\$33	5.7084%	\$28	5.7050%	\$25								
TRAK-HEADSET	Tracking System	Wireless Headset for neoTrak with Sound Card interface to PC	each	\$429	25%	\$322	\$51	\$15	5.7084%	\$13	5.7050%	\$11								
TRAK-CAMERA	Tracking System	Digital Camera for neoTrak Visitor Module	each	\$85	25%	\$64	\$10	\$3	5.7084%	\$3	5.7050%	\$2								
TRAK-SCALE	Tracking System	70 Pound Capacity Remote Weighing platform	each	\$936	25%	\$702	\$112	\$33	5.7084%	\$28	5.7050%	\$25								
TRAK-RP-PRTR	Tracking System	Standard InkJet Printer for Reports	each	\$224	25%	\$168	\$27	\$8	5.7084%	\$7	5.7050%	\$6								
TRAK-LBL-PRTR	Tracking System	Thermal Label Printer - Small	each	\$709	25%	\$532	\$85	\$25	5.7084%	\$21	5.7050%	\$19								
Neopost TRAK Inbound Tracking System																				
TRAK-LOG-N	Tracking System	Entry level log book replacement solution. Allows customers to replace their hand written receiving log book with a desktop software application that allows validating and receiving of packages along with lookup of those packages. Includes a wired, hand-held receiving scanner	each	\$3,145	25%	\$2,359	\$0	\$71	5.7084%	\$55	5.7050%	\$45								
TRAK-UP-L-PRO-N	Tracking System	Upgrade Log Book system to a Professional solution	each	\$4,714	25%	\$3,536	\$0	\$107	5.7084%	\$83	5.7050%	\$68								
TRAK-UP-L-ENT-N	Tracking System	Upgrade Log Book system to an Enterprise solution	each	\$6,980	25%	\$5,235	\$0	\$159	5.7084%	\$122	5.7050%	\$100								
TRAK-VISITOR-N	Tracking System	Standalone solution for tracking visitors at a facility. Visitors are logged, drivers licenses can be scanned, pictures can be taken, badges are printed.	each	\$3,145	25%	\$2,359	\$0	\$71	5.7084%	\$55	5.7050%	\$45								
TRAK-PRO-N	Tracking System	Professional provides the base software to create a fully functional tracking solution geared toward smaller to mid-size deployments.	each	\$7,950	25%	\$5,963	\$0	\$181	5.7084%	\$139	5.7050%	\$114								
TRAK-UP-P-ENT-N	Tracking System	Upgrade Professional solution to an Enterprise solution	each	\$5,160	25%	\$3,870	\$0	\$117	5.7084%	\$90	5.7050%	\$74								
TRAK-ENTERPRISE-N	Tracking System	Enterprise is geared towards mid-size to large deployments with the capability for expansion and growth as the organization's needs evolve.	each	\$12,250	25%	\$9,188	\$0	\$278	5.7084%	\$215	5.7050%	\$176								
TRAK-VISITOR-N	Tracking System	Visitor Tracking App - same as described above. Can be added to Professional or Enterprise.	each	\$2,250	25%	\$1,688	\$0	\$51	5.7084%	\$39	5.7050%	\$32								
TRAK-ASSET-N	Tracking System	Asset Tracking App -	each	\$2,250	25%	\$1,688	\$0	\$51	5.7084%	\$39	5.7050%	\$32								
TRAK-PORTABLE-N	Tracking System	Accepting / assigning packages directly on Portable Delivery Device	each	\$1,850	25%	\$1,388	\$0	\$42	5.7084%	\$32	5.7050%	\$27								
TRAK-WEB-N	Tracking System	Allows searching for packages, tracking, alerts including email and general queries through customers Intranet. Web Server NOT included	each	\$1,850	25%	\$1,388	\$0	\$42	5.7084%	\$32	5.7050%	\$27								
TRAK-LABELS-N	Tracking System	Allows users to create their own labels.	each	\$1,850	25%	\$1,388	\$0	\$42	5.7084%	\$32	5.7050%	\$27								
TRAK-ODBC-N	Tracking System	ODBC Link allows the transaction oriented interchange of data between different platforms. i.e. when you scan or enter in a P.O. number the link automatically sends that data to purchasing system	each	\$2,250	25%	\$1,688	\$0	\$51	5.7084%	\$39	5.7050%	\$32								
TRAK-IMPORT-N	Tracking System	Background Import - File oriented data interchange. Allows the administrator to schedule an import of the company database (i.e. every night go to the U drive, import the file titled employee locations from H.R. folder)	each	\$1,850	25%	\$1,388	\$0	\$42	5.7084%	\$32	5.7050%	\$27								
TRAK-P-CLT-N	Tracking System	Add-on Client license for Professional level server software - single client	each	\$755	25%	\$566	\$0	\$17	5.7084%	\$13	5.7050%	\$11								
TRAK-E-CLT-N	Tracking System	Add-on Client license for Enterprise level server software - single client	each	\$1,055	25%	\$791	\$0	\$24	5.7084%	\$18	5.7050%	\$15								
TRAK-PLM-CLT-N	Tracking System	License used to activate a portable scanners that use the Palm Operating System. Portable scanners are assigned to a specific PC and have to be docked to download/upload data.	each	\$955	25%	\$716	\$0	\$22	5.7084%	\$17	5.7050%	\$14								
TRAK-WM-CLT-N	Tracking System	PocketTrak license used to activate a Pocket PC that uses the Windows Mobile Operating System. Pocket PCs interact directly with the Base Server software, don't require a connection to a Workstation and can use a docking station, the WiFi network or a Cellular network to download/upload data.	each	\$1,055	25%	\$791	\$0	\$24	5.7084%	\$18	5.7050%	\$15								
TRAK-SS-SP-N	Tracking System	Specialty Packages Annual software support fee - Provides: Tech Support, bug fixes, version upgrades, updated features/functions	each	\$150	25%	\$113	\$0	\$3	5.7084%	\$3	5.7050%	\$2								
TRAK-SS-PRO-N	Tracking System	Professional Annual software support fee - Provides: Tech Support, bug fixes, version upgrades, updated features/functions	each	\$398	25%	\$299	\$0	\$9	5.7084%	\$7	5.7050%	\$6								
TRAK-SS-ENT-N	Tracking System	Enterprise Annual software support fee - Provides: Tech Support, bug fixes, version upgrades, updated features/functions	each	\$595	25%	\$446	\$0	\$14	5.7084%	\$10	5.7050%	\$9								
TRAK-IN-TR-N	Tracking System	1 Unit of install and training	each	\$1,145	25%	\$859	\$0	\$26	5.7084%	\$20	5.7050%	\$16								
APP-PCT-62010-N	Tracking System	This PC can be used for all shipping and tracking products in most configurations. It can be used to run the applications or as a Workstation. See "Restrictions" for exceptions.	each	\$1,578	25%	\$1,184	\$189	\$55	5.7084%	\$47	5.7050%	\$42								
TRAK-MONITOR-N	Tracking System	Monitor - 19" Flat Panel Color	each	\$325	25%	\$244	\$39	\$11	5.7084%	\$10	5.7050%	\$9								
TRAK-BCS-C-N	Tracking System	Barcode scanner used to scan barcodes on packages when receiving. Driven by software on PC. Corded version - model HHP IT 3000C.	each	\$676	25%	\$507	\$81	\$23	5.7084%	\$20	5.7050%	\$18								
TRAK-BCS-W-N	Tracking System	Barcode scanner used to scan barcodes on packages when receiving. Driven by software on PC. Wireless version - model Powerscan M8300.	each	\$1,526	25%	\$1,145	\$183	\$53	5.7084%	\$45	5.7050%	\$40								
TRAK-DS-XP20K-N	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with monochrome screen and Palm operating system. Includes base for charging and data transfer, cables. Must purchase one Portable Scanner User License to activate.	each	\$2,026	25%	\$1,519	\$243	\$70	5.7084%	\$60	5.7050%	\$53								
TRAK-DS-XP30K-N	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with color screen and Palm operating system. Includes base for charging and data transfer, cables. Must purchase one Portable Scanner User License to activate.	each	\$2,345	25%	\$1,759	\$281	\$81	5.7084%	\$69	5.7050%	\$62								

TRAK-DS-XP20-N	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with monochrome screen and Palm operating system. Does NOT include a base or cables. Must purchase one Portable Scanner User License to activate.	[each]	\$1,389	25%	\$1,042	\$167	\$48	5.7084%	\$41	5.7050%	\$37					
TRAK-DS-XP30-N	Tracking System	Portable scanner primarily used to deliver packages. Supports delivery routes and signature capture. Unit must be docked to download/upload data. Model is a Janam XP20 with color screen and Palm operating system. Does NOT include a base or cables. Must purchase one Portable Scanner User License to activate.	[each]	\$1,760	25%	\$1,320	\$211	\$61	5.7084%	\$52	5.7050%	\$46					
TRAK-WS-XM66-N	Tracking System	WiFi enabled Pocket PC allows "real time" data updates between the device and the database over the WiFi network. Supports delivery routes and signature capture. Model is a Janam XM66 running on Windows Mobile version 6 operating system. Includes charging/docking stand, battery and cables. Must purchase one Wireless Pocket PC User License (Pocket Track) to activate.	[each]	\$2,464	25%	\$1,848	\$296	\$86	5.7084%	\$73	5.7050%	\$65					
TRAK-WS-MC70-N	Tracking System	Cellular enabled Pocket PC allows "real time" data updates between the device and the database over the AT&T cellular network. Supports delivery routes and signature capture. Model is a Motorola MC70 running on Windows Mobile operating system. Includes charging/docking stand, battery and cables. Must purchase one Wireless Pocket PC User License (Pocket Track) to activate. Customer must also maintain a cellular agreement with AT&T.	[each]	\$3,969	25%	\$2,977	\$476	\$138	5.7084%	\$117	5.7050%	\$105					
TRAK-CRADLE-N	Tracking System	4 Slot Cradle and Charging Station - used to upload and download up to 4 PDA simultaneously, kit includes cables stand and accessories. Supports XP20 and XP30 models only.	[each]	\$1,102	25%	\$826	\$132	\$38	5.7084%	\$33	5.7050%	\$29					
TRAK-HOLSTER-N	Tracking System	Holster with Clip for STXP20/STXP30 Portable Delivery Devices	[each]	\$64	25%	\$48	\$8	\$2	5.7084%	\$2	5.7050%	\$2					
TRAK-SCAN-RDR-N	Tracking System	Magnetic Strip Reader attachment for XP20 (TRAK-DS-XP20) and XP30 (TRAK-DS-XP30) Delivery Scanners	[each]	\$380	25%	\$285	\$46	\$13	5.7084%	\$11	5.7050%	\$10					
TRAK-STYLUS-N	Tracking System	Spare Stylus - 5 Pack for use with XP20/XP30	[each]	\$42	25%	\$31	\$5	\$1	5.7084%	\$1	5.7050%	\$1					
TRAK-BAT-N	Tracking System	Extended Life Battery Option - long life battery for XP20/XP30	[each]	\$189	25%	\$142	\$23	\$7	5.7084%	\$6	5.7050%	\$5					
TRAK-SIG-PAD-N	Tracking System	Signature Pad with Magnetic Strip reader for NeoTrak workstation - includes Signature Pad software	[each]	\$1,458	25%	\$1,094	\$175	\$51	5.7084%	\$43	5.7050%	\$38					
TRAK-LICENSE-N	Tracking System	Drivers License Scanner (Hardware device only - Requires previously purchased Visitor Tracking Module (NTSW-VTS))	[each]	\$960	25%	\$720	\$115	\$33	5.7084%	\$28	5.7050%	\$25					
TRAK-HEADSET-N	Tracking System	Wireless Headset for neoTrak with Sound Card interface to PC	[each]	\$429	25%	\$322	\$51	\$15	5.7084%	\$13	5.7050%	\$11					
TRAK-CAMERA-N	Tracking System	Digital Camera for neoTrak Visitor Module	[each]	\$85	25%	\$64	\$10	\$3	5.7084%	\$3	5.7050%	\$2					
TRAK-SCALE-N	Tracking System	70 Pound Capacity Remote Weighing platform	[each]	\$936	25%	\$702	\$112	\$33	5.7084%	\$28	5.7050%	\$25					
TRAK-RP-PRTR-N	Tracking System	Standard InkJet Printer for Reports	[each]	\$224	25%	\$168	\$27	\$8	5.7084%	\$7	5.7050%	\$6					
TRAK-LBL-PRTR-N	Tracking System	Thermal Label Printer - Small	[each]	\$709	25%	\$532	\$85	\$25	5.7084%	\$21	5.7050%	\$19					