



State Contract No. 600-760-07-1, Mail Processing
 Equipment. Effective period of contract: 2/21/07 -
 2/20/11. Price Sheet #2 of 10.
 Revised September 24, 2010.

MAILING SYSTEMS

Product Group 2 - Mail Openers, Accessories and Supplies

Item or Model Number	Category	Description	UOM	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Maintenance	36 Month Lease Price (price per month inc. monthly maintenance)	48 Month Lease Price (price per month inc. monthly maintenance)	60 Month Lease Price (price per month inc. monthly maintenance)
1632	Small Office	Martin Yale Light Duty Automatic Mail Opener	[each]	\$557.00	10.0%	\$501	\$50	\$20.18	\$16.71	\$14.62
1648	Small Office	Martin Yale Chadless Automatic Mail Opener	[each]	\$1,240.00	10.0%	\$1,116	\$112	\$44.80	\$37.06	\$32.42
OP101	Low-Mid Volume	Letter Opener	[each]	\$1,934.00	12.0%	\$1,702	\$193	\$71	\$59	\$52
5001	Low-Mid Volume	Letter Opener	[each]	\$1,934.00	12.0%	\$1,702	\$193	\$71	\$59	\$52
OP150	Low-Mid Volume	Automatic Letter Opener	[each]	\$3,969.00	12.0%	\$3,493	\$397	\$145	\$121	\$107
5050	Low-Mid Volume	Automatic Letter Opener	[each]	\$3,969.00	12.0%	\$3,493	\$397	\$145	\$121	\$107
MINI MILL	Low-Mid Volume	Omotion Mini Mill Automatic Opener w/Catch Tray	[each]	\$2,040.00	12.0%	\$1,795	\$184	\$73	\$60	\$53
2100	Low-Mid Volume	Omotion Milling Mail Opener	[each]	\$3,595.00	12.0%	\$3,164	\$324	\$128	\$106	\$93
MILLY 2.0	Low-Mid Volume	Inserco Milling Mail Opener	[each]	\$3,800.00	12.0%	\$3,344	\$342	\$135	\$112	\$98
OP160	High Volume	Opener with Work Station	[each]	\$7,070.00	14.0%	\$6,080	\$707	\$255	\$213	\$187
OP1604148580M	High Volume	Opener with Work Station and Counter	[each]	\$8,432.00	14.0%	\$7,252	\$843	\$304	\$254	\$223
5060	High Volume	Opener with Work Station	[each]	\$7,070.00	14.0%	\$6,080	\$707	\$255	\$213	\$187
50604148580M	High Volume	Opener with Work Station and Counter	[each]	\$8,432.00	14.0%	\$7,252	\$843	\$304	\$254	\$223
OP170	High Volume	Opener with Conveyor and Work Station	[each]	\$8,592.00	14.0%	\$7,389	\$859	\$310	\$258	\$228
OP1704148582P	High Volume	Opener with Conveyor, Work Station, Counter and Variable Speed	[each]	\$11,185.00	14.0%	\$9,619	\$1,119	\$403	\$337	\$296
5070	High Volume	Opener with Conveyor and Work Station	[each]	\$8,592.00	14.0%	\$7,389	\$859	\$310	\$258	\$228
50704148582P	High Volume	Opener with Conveyor, Work Station, Counter and Variable Speed	[each]	\$11,185.00	14.0%	\$9,619	\$1,119	\$403	\$337	\$296
SINGLE CUT 100	High Volume	Inserco Milling Mail Opener	[each]	\$7,800.00	14.0%	\$6,708	\$702	\$273	\$227	\$199
206	High Volume	Omotion Milling Mail Opener	[each]	\$7,895.00	14.0%	\$6,790	\$711	\$277	\$230	\$201
TRICUT 2000L	High Volume	Inserco Three Sided Mail Opener Stacker	[each]	\$19,400.00	14.0%	\$16,684	\$1,746	\$680	\$564	\$495
TRIFOLD 2000 SINGLE	High Volume	Inserco Single Station Three Sided Opener Extractor	[each]	\$20,800.00	14.0%	\$17,888	\$1,872	\$729	\$605	\$530
TRIFOLD 2000 DUAL	High Volume	Inserco Dual Station Three Sided Opener Extractor	[each]	\$25,900.00	14.0%	\$22,274	\$2,331	\$908	\$753	\$661
DI	Accessories	Dater/Imprinter for Omotion 206	[each]	\$1,005.00	13.0%	\$874	\$0	\$26	\$20	\$17
BS	Accessories	Batcher System for Omotion 206	[each]	\$1,255.00	13.0%	\$1,092	\$0	\$33	\$25	\$21



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MO-DS12X	Accessories	Date Stamping for PFE Mailpost 125/127	[each]	\$1,195.00	13.0%	\$1,040	\$0	\$31	\$24	\$20
INSPCM	Accessories	Digital piece counter for Inserco Milly 2.0	[each]	\$200.00	13.0%	\$174	\$0	\$5	\$4	\$3
INSFCM	Accessories	Optional flats configuration for Inserco Milly 2.0	[each]	\$250.00	13.0%	\$218	\$0	\$7	\$5	\$4
INSPCSC	Accessories	Batch piece counter for Inserco Single Cut 100	[each]	\$800.00	13.0%	\$696	\$0	\$21	\$16	\$13
INSDTRSC	Accessories	Roll on Dater for Inserco Single Cut 100	[each]	\$950.00	13.0%	\$827	\$0	\$25	\$19	\$16
INSDTISC	Accessories	Inkjet Dater for Inserco Single Cut 100 with time and sequence number	[each]	\$2,900.00	13.0%	\$2,523	\$261	\$103	\$85	\$75
INVCSC	Accessories	Variable Cut Option for Inserco Single Cut 100 enables depth and 0 cut settings	[each]	\$270.00	13.0%	\$235	\$0	\$7	\$5	\$5
INSMCTCTF	Accessories	Mill cutter upgrade (all 3 sides) for Inserco Tricut 2000L or Trifold 2000 Single/Dual	[each]	\$3,000.00	13.0%	\$2,610	\$0	\$79	\$61	\$50
INSPRTC	Accessories	Printer for Inserco Tricut 2000L	[each]	\$600.00	13.0%	\$522	\$0	\$16	\$12	\$10
INSDTTC	Accessories	Dater for Inserco Tricut 2000L	[each]	\$650.00	13.0%	\$566	\$0	\$17	\$13	\$11
INSIJTF	Accessories	Inkjet system for Inserco Trifold 2000 Single (dating, barcode, sequence #)	[each]	\$2,700.00	13.0%	\$2,349	\$243	\$95	\$79	\$69
INSSPTF	Accessories	2 Front drop sort pockets w/ clip tray for Inserco Trifold 2000 Single/Dual (per station)	[each]	\$250.00	13.0%	\$218	\$0	\$7	\$5	\$4
INSDSTF	Accessories	Sawtooth drop sort for back work surface for Inserco Trifold 2000 Single/Dual (per station)	[each]	\$300.00	13.0%	\$261	\$0	\$8	\$6	\$5
INSIDTF	Accessories	Indater (wheel plate #3) for Inserco Trifold 2000 Dual	[each]	\$750.00	13.0%	\$653	\$0	\$20	\$15	\$13