



State Contract No. 600-760-07-1, Mail Processing
 Equipment. Effective period of contract: 2/21/07 -
 2/20/11. Price Sheet #4 of 10.
 Revised September 24, 2010

MAILING SYSTEMS

Product Group 4 - Folding Equipment, Accessories and Supplies

| Item or Model Number | Category | Description | UOM | Manufacturer's Suggested Retail Price (MSRP) | Less Percentage (%) Discount Bid | State Contract Purchase Price | Price for 1 Year of Maintenance | 36 Month Lease Price (price per month inc. monthly maintenance) | 48 Month Lease Price (price per month inc. monthly maintenance) | 60 Month Lease Price (price per month inc. monthly maintenance) |
|----------------------|---------------|---|--------|--|----------------------------------|-------------------------------|---------------------------------|---|---|---|
| FD 305 | Low Volume | Folder - Personal Desktop Low Volume | [each] | \$595 | 12% | \$524 | \$57 | \$22 | \$18 | \$16 |
| FD 312 | Low Volume | Folder - Office Desktop Low Volume, Manual Setting | [each] | \$1,195 | 12% | \$1,052 | \$114 | \$43 | \$36 | \$32 |
| FD 320 | Low Volume | Formax Folder - Manual Setting | [each] | \$1,895 | 12% | \$1,668 | \$180 | \$69 | \$57 | \$50 |
| 1701 | Low Volume | Martin Yale Folder - Automatic Setting | [each] | \$1,995 | 12% | \$1,756 | \$190 | \$72 | \$60 | \$53 |
| HF60 | Medium Volume | Document Folder plus Daily Mail Feeder | [each] | \$3,120 | 12% | \$2,746 | \$312 | \$114 | \$95 | \$84 |
| HF80 | Medium Volume | Automatic Document Folder plus Daily Mail Feeder | [each] | \$4,370 | 12% | \$3,846 | \$437 | \$160 | \$133 | \$117 |
| HF90 | Medium Volume | Fully Automatic Document Folder plus Daily Mail Feeder | [each] | \$4,990 | 12% | \$4,391 | \$499 | \$183 | \$152 | \$134 |
| PF60 | Medium Volume | Document Folder plus Daily Mail Feeder | [each] | \$3,120 | 12% | \$2,746 | \$312 | \$114 | \$95 | \$84 |
| PF80 | Medium Volume | Automatic Document Folder plus Daily Mail Feeder | [each] | \$4,370 | 12% | \$3,846 | \$437 | \$160 | \$133 | \$117 |
| PF90 | Medium Volume | Fully Automatic Document Folder plus Daily Mail Feeder | [each] | \$4,990 | 12% | \$4,391 | \$499 | \$183 | \$152 | \$134 |
| DF-920 | High Volume | Duplo Folder - Automatic Setting | [each] | \$4,395 | 13% | \$3,824 | \$418 | \$158 | \$131 | \$115 |
| FD 390 | High Volume | Formax Air Feed Folder | [each] | \$7,750 | 13% | \$6,743 | \$736 | \$278 | \$231 | \$203 |
| FD 396 | High Volume | Right Angle Folder for Formax FD 390 | [each] | \$8,050 | 13% | \$7,004 | \$765 | \$289 | \$240 | \$211 |
| FD 340-20 | Accessories | Multi-Sheet Feeder - Installed with initial FD 340 purchase | [each] | \$295 | 14% | \$254 | \$0 | \$8 | \$6 | \$5 |
| FD 340-30 | Accessories | Multi-Sheet Feeder - Field Installed on FD 340 | [each] | \$395 | 14% | \$340 | \$0 | \$10 | \$8 | \$7 |
| FD 390-10 | Accessories | Dedicated Perforator/Slitter for the FD390 | [each] | \$2,095 | 14% | \$1,802 | \$0 | \$55 | \$42 | \$35 |
| FD 2000-20 | Accessories | Cabinet for FD 340 & FD 380 | [each] | \$895 | 14% | \$770 | \$0 | \$23 | \$18 | \$15 |