



State Contract No. 600-760-07-1, Mail Processing Equipment. Effective period of contract: 2/21/07 - 2/20/11. Price Sheet #6 of 10. Revised June 08, 2010.

Product Group 6 - Mail Related Software Systems

Item or Model Number	Category	Description	UOM	Manufacturer's Suggested Retail Price (MSRP)	Less Percentage (%) Discount Bid	State Contract Purchase Price	Price for 1 Year of Maintenance	36 Month Lease Price (price per month inc. monthly maintenance)	36 Month Lease Cost - Interest Rate Charged For Lease	48 Month Lease Price (price per month inc. monthly maintenance)	48 Month Lease Cost - Interest Rate Charged For Lease	60 Month Lease Price (price per month inc. monthly maintenance)	60 Month Lease Cost - Interest Rate Charged For Lease	36, 48, & 60 Month Lease - Disclosed Cost of Monthly Maintenance	36, 48, & 60 Month Lease - Cost - Residual Value of Equipment at End of Lease Term	36, 48, & 60 Month Lease Cost - Useful Life of Equipment
G2 Postal CONSULTANT Mail Accounting System																
G2L2	Mail Accounting	Postal Consultant G2 Level 2 software only w/10 Pound Capacity Scale. Single Machine-Single Site. Whisper Jet Meter Interface included. DWP Interface and Diamond Protocol are NOT available. Interfaces to WJ 65,95,110. NO FRACTIONAL RATES.	each	\$1,195	25%	\$896	\$278	\$55	5.7084%	\$49	5.7050%	\$45	5.6922%	\$66	\$0	7 Years
G2L2-N	Mail Accounting	Postal Consultant G2 Level 2 software only w/10 Pound Capacity Scale. Single Machine-Single Site. Whisper Jet Meter Interface included. DWP Interface and Diamond Protocol are NOT available. Interfaces to WJ 65,95,110. NO FRACTIONAL RATES.	each	\$1,195	25%	\$896	\$278	\$55	5.7084%	\$49	5.7050%	\$45	5.6922%	\$66	\$0	7 Years
G2UP2G2	Mail Accounting	Upgrade Postal Consultant G2L2 to full multi carrier iCM G2 System. Includes Whisper Jet Meter Interface. DWP Interface and Diamond Protocol ARE available as options. Scale NOT included.	each	\$6,495	25%	\$4,871	\$1,130	\$261	5.7084%	\$227	5.7050%	\$206	5.6922%	\$103	\$0	7 Years
G2UP2G2-N	Mail Accounting	Upgrade Postal Consultant G2L2 to full multi carrier iCM G2 System. Includes Whisper Jet Meter Interface. DWP Interface and Diamond Protocol ARE available as options. Scale NOT included.	each	\$6,495	25%	\$4,871	\$1,130	\$261	5.7084%	\$227	5.7050%	\$206	5.6922%	\$103	\$0	7 Years
G2UP3G2	Mail Accounting	Upgrade Postal Consultant G2L3 to full multi carrier iCM G2 System. Includes Whisper Jet Meter Interface. DWP Interface and Diamond Protocol ARE available as options. Scale NOT included.	each	\$4,695	25%	\$3,521	\$1,004	\$207	5.7084%	\$183	5.7050%	\$168	5.6922%	\$91	\$0	7 Years
G2UP3G2-N	Mail Accounting	Upgrade Postal Consultant G2L3 to full multi carrier iCM G2 System. Includes Whisper Jet Meter Interface. DWP Interface and Diamond Protocol ARE available as options. Scale NOT included.	each	\$4,695	25%	\$3,521	\$1,004	\$207	5.7084%	\$183	5.7050%	\$168	5.6922%	\$91	\$0	7 Years
G2UPG2L3	Mail Accounting	Upgrade Postal Consultant G2L2 to G2L3. Includes Whisper Jet Meter Interface. Scale NOT included. NO DWP OR FRACTIONAL RATES.	each	\$1,995	25%	\$1,496	\$512	\$96	5.7084%	\$86	5.7050%	\$80	5.6922%	\$72	\$0	7 Years
G2UPG2L3-N	Mail Accounting	Upgrade Postal Consultant G2L2 to G2L3. Includes Whisper Jet Meter Interface. Scale NOT included. NO DWP OR FRACTIONAL RATES.	each	\$1,995	25%	\$1,496	\$512	\$96	5.7084%	\$86	5.7050%	\$80	5.6922%	\$72	\$0	7 Years
G1PCUPG01	Mail Accounting	Upgrade previous version PCON2 Generation 1 to Postal Consultant G2L2. Includes Whisper Jet Meter Interface. Scale NOT included. NO DWP OR FRACTIONAL RATES.	each	\$495	25%	\$371	\$253	\$37	5.7084%	\$34	5.7050%	\$32	5.6922%	\$61	\$0	7 Years
G1PCUPG01-N	Mail Accounting	Upgrade previous version PCON2 Generation 1 to Postal Consultant G2L2. Includes Whisper Jet Meter Interface. Scale NOT included. NO DWP OR FRACTIONAL RATES.	each	\$495	25%	\$371	\$253	\$37	5.7084%	\$34	5.7050%	\$32	5.6922%	\$61	\$0	7 Years
G1PCUPG02	Mail Accounting	Upgrade previous version PCON3 Generation 1 to Postal Consultant G2L3. Includes Whisper Jet Meter Interface. Diamond Protocol is available at added cost - order DIAM01. Scale NOT included. NO DWP OR FRACTIONAL RATES.	each	\$1,195	25%	\$896	\$456	\$73	5.7084%	\$66	5.7050%	\$63	5.6922%	\$66	\$0	7 Years
G1PCUPG02-N	Mail Accounting	Upgrade previous version PCON3 Generation 1 to Postal Consultant G2L3. Includes Whisper Jet Meter Interface. Diamond Protocol is available at added cost - order DIAM01. Scale NOT included. NO DWP OR FRACTIONAL RATES.	each	\$1,195	25%	\$896	\$456	\$73	5.7084%	\$66	5.7050%	\$63	5.6922%	\$66	\$0	7 Years
G2L3	Mail Accounting	Postal Consultant G2 Level 3 software only (Single Machine-single Site). Includes Whisper Jet Meter Interface. Diamond Protocol is available at added cost - order DIAM01. NO DWP OR FRACTIONAL RATES.	each	\$2,195	25%	\$1,646	\$526	\$102	5.7084%	\$91	5.7050%	\$84	5.6922%	\$73	\$0	7 Years
G2L3-N	Mail Accounting	Postal Consultant G2 Level 3 software only (Single Machine-single Site). Includes Whisper Jet Meter Interface. Diamond Protocol is available at added cost - order DIAM01. NO DWP OR FRACTIONAL RATES.	each	\$2,195	25%	\$1,646	\$526	\$102	5.7084%	\$91	5.7050%	\$84	5.6922%	\$73	\$0	7 Years
G2L3DW30	Mail Accounting	Add 30 Pounds of Differential Weighing Capacity to Postal Consultant G2L3. Includes 30 Pound Capacity Scale (Price is IN ADDITION to G2L3 Postal Consultant SW Amount). This product code can also be used to upgrade the 10# capacity scale that comes with all G2L2 packages.	each	\$1,295	25%	\$971	\$91	\$38	5.7084%	\$32	5.7050%	\$28	5.6922%	\$67	\$0	7 Years
G2L3DW30-N	Mail Accounting	Add 30 Pounds of Differential Weighing Capacity to Postal Consultant G2L3. Includes 30 Pound Capacity Scale (Price is IN ADDITION to G2L3 Postal Consultant SW Amount). This product code can also be used to upgrade the 10# capacity scale that comes with all G2L2 packages.	each	\$1,295	25%	\$971	\$91	\$38	5.7084%	\$32	5.7050%	\$28	5.6922%	\$67	\$0	7 Years
G2L3DW70	Mail Accounting	Add 70 Pounds of Differential Weighing Capacity to Postal Consultant G2L3. Includes 70 Pound Capacity Scale (Price is IN ADDITION to G2L3 Postal Consultant SW Amount). This product code can also be used to upgrade the 10# capacity scale that comes with all G2L2 packages.	each	\$1,695	25%	\$1,271	\$119	\$50	5.7084%	\$42	5.7050%	\$36	5.6922%	\$70	\$0	7 Years
G2L3DW70-N	Mail Accounting	Add 70 Pounds of Differential Weighing Capacity to Postal Consultant G2L3. Includes 70 Pound Capacity Scale (Price is IN ADDITION to G2L3 Postal Consultant SW Amount). This product code can also be used to upgrade the 10# capacity scale that comes with all G2L2 packages.	each	\$1,695	25%	\$1,271	\$119	\$50	5.7084%	\$42	5.7050%	\$36	5.6922%	\$70	\$0	7 Years
G2L3DW150	Mail Accounting	Add 150 Pounds of Differential Weighing Capacity to Postal Consultant G2L3. Includes 150 Pound Capacity Scale (Price is IN ADDITION to G2L3 Postal Consultant SW Amount). This product code can also be used to upgrade the 10# capacity scale that comes with all G2L2 packages.	each	\$2,195	25%	\$1,646	\$154	\$65	5.7084%	\$54	5.7050%	\$47	5.6922%	\$73	\$0	7 Years
G2L3DW150-N	Mail Accounting	Add 150 Pounds of Differential Weighing Capacity to Postal Consultant G2L3. Includes 150 Pound Capacity Scale (Price is IN ADDITION to G2L3 Postal Consultant SW Amount). This product code can also be used to upgrade the 10# capacity scale that comes with all G2L2 packages.	each	\$2,195	25%	\$1,646	\$154	\$65	5.7084%	\$54	5.7050%	\$47	5.6922%	\$73	\$0	7 Years
PCONS70	Mail Accounting	Scale - 70lb capacity - multi-range	each	\$1,045	25%	\$784	\$73	\$31	5.7084%	\$26	5.7050%	\$22	5.6922%	\$65	\$0	7 Years
PCONS30-N	Mail Accounting	Scale - 70lb capacity - multi-range	each	\$1,045	25%	\$784	\$73	\$31	5.7084%	\$26	5.7050%	\$22	5.6922%	\$65	\$0	7 Years
PCONS30	Mail Accounting	Scale - 30lb capacity - multi-range	each	\$625	25%	\$469	\$44	\$19	5.7084%	\$15	5.7050%	\$13	5.6922%	\$62	\$0	7 Years
PCONS70-N	Mail Accounting	Scale - 30lb capacity - multi-range	each	\$625	25%	\$469	\$44	\$19	5.7084%	\$15	5.7050%	\$13	5.6922%	\$62	\$0	7 Years
Postal ACCOUNTANT Mail Accounting System																
HPAS01	Mail Accounting	Postal Accountant Standard Edition includes interface and 10 foot serial cable for one (1) mailing Whisper Jet Mailing machine (Does not include PC hardware)	each	\$2,995	25%	\$2,246	\$240	\$92	5.7084%	\$76	5.7050%	\$67	5.6922%	\$79	\$0	7 Years
MASS01	Mail Accounting	Postal Accountant Standard Edition includes interface and 10 foot serial cable for one (1) mailing Whisper Jet Mailing machine (Does not include PC hardware)	each	\$2,995	25%	\$2,246	\$240	\$92	5.7084%	\$76	5.7050%	\$67	5.6922%	\$79	\$0	7 Years
HPADCN1	Mail Accounting	Additional Mailing machine to Standard edition interface, includes 10 foot serial cable	each	\$995	25%	\$746	\$80	\$31	5.7084%	\$25	5.7050%	\$22	5.6922%	\$65	\$0	7 Years
MASADCN1	Mail Accounting	Additional Mailing machine to Standard edition interface, includes 10 foot serial cable	each	\$995	25%	\$746	\$80	\$31	5.7084%	\$25	5.7050%	\$22	5.6922%	\$65	\$0	7 Years
HPAP01	Mail Accounting	Postal Accountant Professional Edition includes interface and 10 foot serial cable for one (1) mailing Whisper Jet Mailing machine (Does not include PC hardware)	each	\$3,495	25%	\$2,621	\$280	\$107	5.7084%	\$89	5.7050%	\$78	5.6922%	\$82	\$0	7 Years
MASP01	Mail Accounting	Postal Accountant Professional Edition includes interface and 10 foot serial cable for one (1) mailing Whisper Jet Mailing machine (Does not include PC hardware)	each	\$3,495	25%	\$2,621	\$280	\$107	5.7084%	\$89	5.7050%	\$78	5.6922%	\$82	\$0	7 Years
HPAC01	Mail Accounting	Postal Accountant Central Consolidation module - provides the consolidation software for multi-location accounting applications. Customer must provide Local Area Network connectivity (Does not include PC hardware)	each	\$3,795	25%	\$2,846	\$304	\$117	5.7084%	\$97	5.7050%	\$85	5.6922%	\$85	\$0	7 Years
MASC01	Mail Accounting	Postal Accountant Central Consolidation module - provides the consolidation software for multi-location accounting applications. Customer must provide Local Area Network connectivity (Does not include PC hardware)	each	\$3,795	25%	\$2,846	\$304	\$117	5.7084%	\$97	5.7050%	\$85	5.6922%	\$85	\$0	7 Years
HPAROCKET	Mail Accounting	8 Port PCI serial expansion interface board for installation in PC. Interface is "full height" and requires an available PCI slot in the Postal Accountant PC.	each	\$1,495	25%	\$1,121	\$120	\$46	5.7084%	\$38	5.7050%	\$33	5.6922%	\$68	\$0	7 Years
MASAROCKET	Mail Accounting	8 Port PCI serial expansion interface board for installation in PC. Interface is "full height" and requires an available PCI slot in the Postal Accountant PC.	each	\$1,495	25%	\$1,121	\$120	\$46	5.7084%	\$38	5.7050%	\$33	5.6922%	\$68	\$0	7 Years

G2 Accountant Mail Accounting System																
G2MPA01	Mail Center Management	G2 Master Accountant - Accounting only module - Price includes 1 workstation (software only)	[each]	\$2,995	25%	\$2,246	\$450	\$113	5.7084%	\$97	5.7050%	\$88	5.6922%	\$79	\$0	7 Years
G2MPA01-N	Mail Center Management	G2 Master Accountant - Accounting only module - Price includes 1 workstation (software only)	[each]	\$2,995	25%	\$2,246	\$450	\$113	5.7084%	\$97	5.7050%	\$88	5.6922%	\$79	\$0	7 Years
G2PM01	Mail Center Management	G2 Accounting only module - Price per workstation - base software only	[each]	\$1,995	25%	\$1,496	\$435	\$89	5.7084%	\$78	5.7050%	\$72	5.6922%	\$72	\$0	7 Years
G2PM01-N	Mail Center Management	G2 Accounting only module - Price per workstation - base software only	[each]	\$1,995	25%	\$1,496	\$435	\$89	5.7084%	\$78	5.7050%	\$72	5.6922%	\$72	\$0	7 Years
G2PMDW30	Mail Center Management	Differential Weighing Option for G2 Accountant - includes 30# Capacity "Spectrum" Scale platform	[each]	\$1,495	25%	\$1,121	\$105	\$44	5.7084%	\$37	5.7050%	\$32	5.6922%	\$68	\$0	7 Years
G2PMDW30-N	Mail Center Management	Differential Weighing Option for G2 Accountant - includes 30# Capacity "Spectrum" Scale platform	[each]	\$1,495	25%	\$1,121	\$105	\$44	5.7084%	\$37	5.7050%	\$32	5.6922%	\$68	\$0	7 Years
G2PMDW70	Mail Center Management	Differential Weighing Option for G2 Accountant - includes 70# Capacity "Spectrum" Scale platform	[each]	\$1,995	25%	\$1,496	\$140	\$59	5.7084%	\$49	5.7050%	\$43	5.6922%	\$72	\$0	7 Years
G2PMDW70-N	Mail Center Management	Differential Weighing Option for G2 Accountant - includes 70# Capacity "Spectrum" Scale platform	[each]	\$1,995	25%	\$1,496	\$140	\$59	5.7084%	\$49	5.7050%	\$43	5.6922%	\$72	\$0	7 Years
G2PMCONV	Mail Center Management	Software Upgrade to convert G2 Accountant to Full Multi Carrier G2 System	[each]	\$3,495	25%	\$2,621	\$245	\$104	5.7084%	\$86	5.7050%	\$75	5.6922%	\$82	\$0	7 Years
G2PMCONV-N	Mail Center Management	Software Upgrade to convert G2 Accountant to Full Multi Carrier G2 System	[each]	\$3,495	25%	\$2,621	\$245	\$104	5.7084%	\$86	5.7050%	\$75	5.6922%	\$82	\$0	7 Years
MCMTS19	Mail Center Management	Stand alone 19" Touch Screen Monitor	[each]	\$1,695	25%	\$1,271	\$188	\$57	5.7084%	\$48	5.7050%	\$43	5.6922%	\$70	\$0	7 Years
MCMFP19	Mail Center Management	Stand alone 19" Flat Panel Monitor	[each]	\$495	25%	\$371	\$55	\$17	5.7084%	\$14	5.7050%	\$13	5.6922%	\$61	\$0	7 Years
MCMP19	Mail Center Management	Computer Package - includes PC with Windows XP Pro and 19" Flat Screen Monitor	[each]	\$2,795	25%	\$2,096	\$310	\$94	5.7084%	\$80	5.7050%	\$71	5.6922%	\$78	\$0	7 Years
MCMP19T	Mail Center Management	Computer Package - includes PC with Windows XP Pro and 19" Touch Screen Monitor	[each]	\$3,695	25%	\$2,771	\$410	\$125	5.7084%	\$106	5.7050%	\$94	5.6922%	\$84	\$0	7 Years
MCMTS19-N	Mail Center Management	Stand alone 19" Touch Screen Monitor	[each]	\$1,695	25%	\$1,271	\$188	\$57	5.7084%	\$48	5.7050%	\$43	5.6922%	\$70	\$0	7 Years
MCMFP19-N	Mail Center Management	Stand alone 19" Flat Panel Monitor	[each]	\$495	25%	\$371	\$55	\$17	5.7084%	\$14	5.7050%	\$13	5.6922%	\$61	\$0	7 Years
MCMP19-N	Mail Center Management	Computer Package - includes PC with Windows XP Pro and 19" Flat Screen Monitor	[each]	\$2,795	25%	\$2,096	\$310	\$94	5.7084%	\$80	5.7050%	\$71	5.6922%	\$78	\$0	7 Years
MCMP19T-N	Mail Center Management	Computer Package - includes PC with Windows XP Pro and 19" Touch Screen Monitor	[each]	\$3,695	25%	\$2,771	\$410	\$125	5.7084%	\$106	5.7050%	\$94	5.6922%	\$84	\$0	7 Years